NEWS RELEASE



GLENCOE HOUSE, LOCH LEVEN, OPENS ITS DOORS FOR BUSINESS - elegant accommodation 'with a difference' -

After only one year of planning and extensive restoration, historic **Glencoe House**, overlooking Loch Leven, has opened its doors for business, now offering some of the most elegant and spacious accommodation in the Highlands of Scotland.

In addition to the magnificent Entrance Hall, three luxurious, first-floor, front elevation suites are now open, marking completion this Summer of the first phase of the creative redevelopment programme. They are:

* **Suite 1**: (120sq metres/1291sq ft) at garden level, with private terrace; 1 bedroom area, with its own foyer and cloakroom, bathroom and private sitting room

* **Suite 2**: (127sq metres/1367sq ft) at first floor level, with private terrace; 1 bedroom area, bathroom and 55sq metre private sitting room

* **Suite 3**: (137sq metres/1474sq ft) at first floor level; Master bedroom + second bedroom area; bathroom, study and private sitting room

An additional four suites - ranging from 1 to 2-bedrooms - on the first and second floors, will be open by Easter 2013.

Close to Oban and Fort William and accessible by road, rail, ferry and air (from Inverness, Glasgow, Edinburgh and Aberdeen airports), **Glencoe House** is set in 10 acres of private grounds, with panoramic views over Loch Leven, the Pap of Glencoe towards the Atlantic Ocean. Just 10 minutes' walk outside Glencoe village in this majestic region of Scotland, there is open-air car parking for residents, or secure garage parking, at no extra cost.

It was in March 2011 when **Alliance Hotels'** offer to purchase the building and grounds was accepted. **Roger Niemeyer** is owner and managing director of Alliance Hotel Consultants Ltd., formed in 2001. A local resident, based in nearby Onich, Roger relocated from London to the Glencoe area 12 years ago – members of his family also live nearby.

Since that time Roger - and his partner Judy Pate - have personally overseen the sympathetic and tasteful transformation of the 4-storey, Victorian building and will be responsible for the 'hands-on' operation of **Glencoe House**.

Says Roger Niemeyer: "We are committed to offering the very highest standards of guest hospitality at value-for-money pricing levels. Our suites are exceptionally large, each with it's own lounge, with open, working fires. Our philosophy is to operate **Glencoe House** in the style of a private house, even a retreat - not a typical hotel experience - hence in-suite, private maxi-bars and refrigerators; breakfast served in the guest's suite dining area; TV, DVD and IPod facilities; and all complemented by personal service.

"Two of the main elements of the **Glencoe House** concept are to ensure our guests enjoy a wonderfully relaxing sleep in tranquil surroundings, together with enjoying breakfast and light meals during their stay in the privacy of their own accommodation.

"In addition to serving breakfast at a time to suit the guest (ordered the night before), we offer a Lunch Box for those going out and about to explore the region; a selection of teas and complimentary cakes served in-suite during the afternoon; and in the evenings a choice of evening meals can be ordered (the night before) for guests who prefer to remain in the privacy of their suite."

Alternatively for guests wishing to eat out, nearby Oban and Fort William offer high-class dining choices, from cafes to Michelin star-rated restaurants.

Ideal for individual leisure visitors, **Glencoe House** also lends itself perfectly to exclusive house-use; hosting wedding parties; private senior level meetings; and functions.

Location: Fort William - 20 minutes; Oban - 35 minutes; Glasgow - 2 hours; Inverness – 2 hours; Edinburgh – 2.5 hours

PRICING:

* Based on 2 adults sharing in a one-bedroom suite: £250 per room/suite, including breakfast, coffees/teas + VAT (£125 per person per night)
* Based on 2 adults sharing in a two-bedroom suite: £300 per room/suite, including breakfast, coffees/teas +VAT (£150 per person per night)
* Based on 4 people sharing a two-bedroom suite: £300 per room/suite, including breakfast, coffees/teas + VAT (£75 per person per night)

For further information and reservations: Tel: + 44 (0) 1855 811179; email: reservations@glencoe-house.com GDS codes: Chain Code YH; Amadeus FWMCHH; Sabre 165792; Galileo 17305; Worldspan GLACH Visit: www.glencoe-house.com

For downloading images: Go to Link: http://www.flickr.com/photos/glencoe-house/

For further press information: Jill Faulds, Telephone: 01795 536446; Email: jill@jfapr.co.uk

THE GLENCOE HOUSE POINTS OF DIFFERENCE:

* all food and beverages served in the privacy of the suites

* food produce selected from local and regionally-sourced suppliers in Scotland, including The Loch Leven Seafood Café, winner of the 'Scottish Seafood Restaurant of the Year' 2011 - visit: <u>www.lochlevenseafoodcafe.co.uk</u>

* premium brand wines, whiskies and champagnes available and priced reasonably, without excessive mark-ups

* **The Glencoe House Rejuvenating Bed Concept**, comprising 10 luxury layers of comfort, from 1200 pocket-spring mattresses with cotton and lamb's wool filling to down blankets and feather duvets. On booking guests will be given a choice of bedding from 300 count Egyptian cotton, or satin

* **Cutting edge shower technology**: German-manufactured **Hansgrohe** showers – the 300mm shower head blends water and air to emit large rain drops; environmentally-friendy, while enveloping the user in a deluge of hot water

* the walls are adorned by original paintings, supplied by local **Holroyd Gallery (**5 minutes' drive) and these are on sale to Glencoe House residents, for purchase at the Gallery – visit: <u>www.holroydgallery.co.uk</u>

A BRIEF HISTORY:

Formerly a hospital for the elderly in recent years (1950 – 2008), **Glencoe House** is an imposing, hillside mansion overlooking Loch Leven, which had been lying empty.

Glencoe House was built originally in 1896/1897 for Donald Alexander Smith, born in Forres and known as Lord Strathcona, one of the principal builders of the Canadian Pacific Railway. He was known for his philanthropic works, who became a leading light in the development of Canada, leaving Scotland for Canada in 1838, where he worked at the Hudson Bay Company and the Bank of Montreal, returning to London in 1896 as Canada's High Commissioner in the UK. He entered the peerage in 1897, when he became Lord Strathcona in Argyll and Mount Royal in Quebec, Canada.

Donald had married Isabella Sophie Smith in 1859, bearing a daughter - a relationship which lasted until her death in 1913 and **Glencoe House** was built as a 'grand love letter' from Donald to Bella in celebration of their long life together. Many symbols on the building can be found reflecting this – their initials DSS and ISS are featured.

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